



Building a Mutually Rewarding Partnership

D.B. Trucking is committed to Safe,
Reliable and Timely Petroleum deliveries.



Mission Statement

We are a market-focused, process-centered organization that develops and delivers innovative solutions to our customers, consistently outperforming our competitors, while providing a dynamic and challenging environment for our employees.

Our Commitment

A Partnership with our Customer is driven by:

- ❖ Mutual trust and respect
- ❖ Delivering measurable value
- ❖ Understanding and quickly resolving gaps and challenges
- ❖ Sharing and communicating ideas
- ❖ Being pro-active and efficient
- ❖ Delivering customer satisfaction
- ❖ Exceeding our customers expectations

The Present

MJD Trucking Inc. d/b/a D.B. Trucking celebrates 41 years (1974-2015) as a leader in the Petroleum delivery business. To date, we have trucking terminals throughout the State of Florida with a presence in all major markets. (Tampa, Orlando/Taft and Port Everglades)

Our dedication to safety, health and the environment is measured and recognized by our customers. In the past, D.B. Trucking has been recognized for flawless deliveries and awarded the ExxonMobil Global “Hauler of the Year” representing North America from 2005-2008. The D.B. Trucking management and dedicated delivery employees are proud to represent the very best in our industry worldwide.

D.B. Trucking Accomplishments

- ❖ Petroleum Hauler - Florida Markets (1974 to present)
- ❖ Nationwide Route Card System (Internet)
- ❖ D.B. Trucking U.S. Hauler of the Year representing ExxonMobil: Global Hauler of the Year 2005 – 2008
- ❖ November 2006 - Awarded second 5 Year Term Agreement (ExxonMobil) 7 Dedicated Units – Servicing since 1999
- ❖ June 2007 - Awarded 3 Year Term Agreement (Shell Oil / Motiva) 7 Dedicated Units – Servicing since 1978
- ❖ January 2009 – D.B. purchases Station Inventory Module (Shell Oil outsourced OMC to DB Trucking-East Coast Fla.)
- ❖ 2010 – D.B. Trucking maintains dedicated hauler contracts with Branded Distributors throughout the state of Florida (Major Oil Market Divestments....ExxonMobil / Shell Oil)

D.B. Trucking Accomplishments

- ❖ 2011- 2013 – DB Trucking continues to foster growth across all major brands through acquisitions of small fleets representing (BP, Chevron, Mobil, Shell, Citgo and Volaro)
- ❖ 2014 – Fleet acquisitions (Floval / Gulfstream)
- ❖ Fleet acquisitions increased Revenue stream to 20M+
- ❖ 2015 – Explore regional growth opportunities diversifying our portfolio
- ❖ Cultivating relationships with common carriers to support DB Trucking's logistic center (Seasonal Demands / Supply Issues)

Terminals / Range / Fleet Size

D.B. Trucking employment roster consist of 110 dedicated men and women. The Port Everglades Terminal has 35 Petroleum Tanker units operating from Vero Beach south to Key West and west to Naples / Ft. Myers.

Tampa Terminal has 12 Petroleum Tanker units operating from Gainesville south to Ft. Myers and east to Orlando.

D.B. Trucking has terminals in Tampa and Pt. Everglades with a presence in Taft / Orlando. We have the flexibility to deploy our assets as needed per customer demand and availability in any market.

Flexibility affords us to be reactive to market fluctuation, product shortages and weather related demands.

Ft. Lauderdale Corporate Office



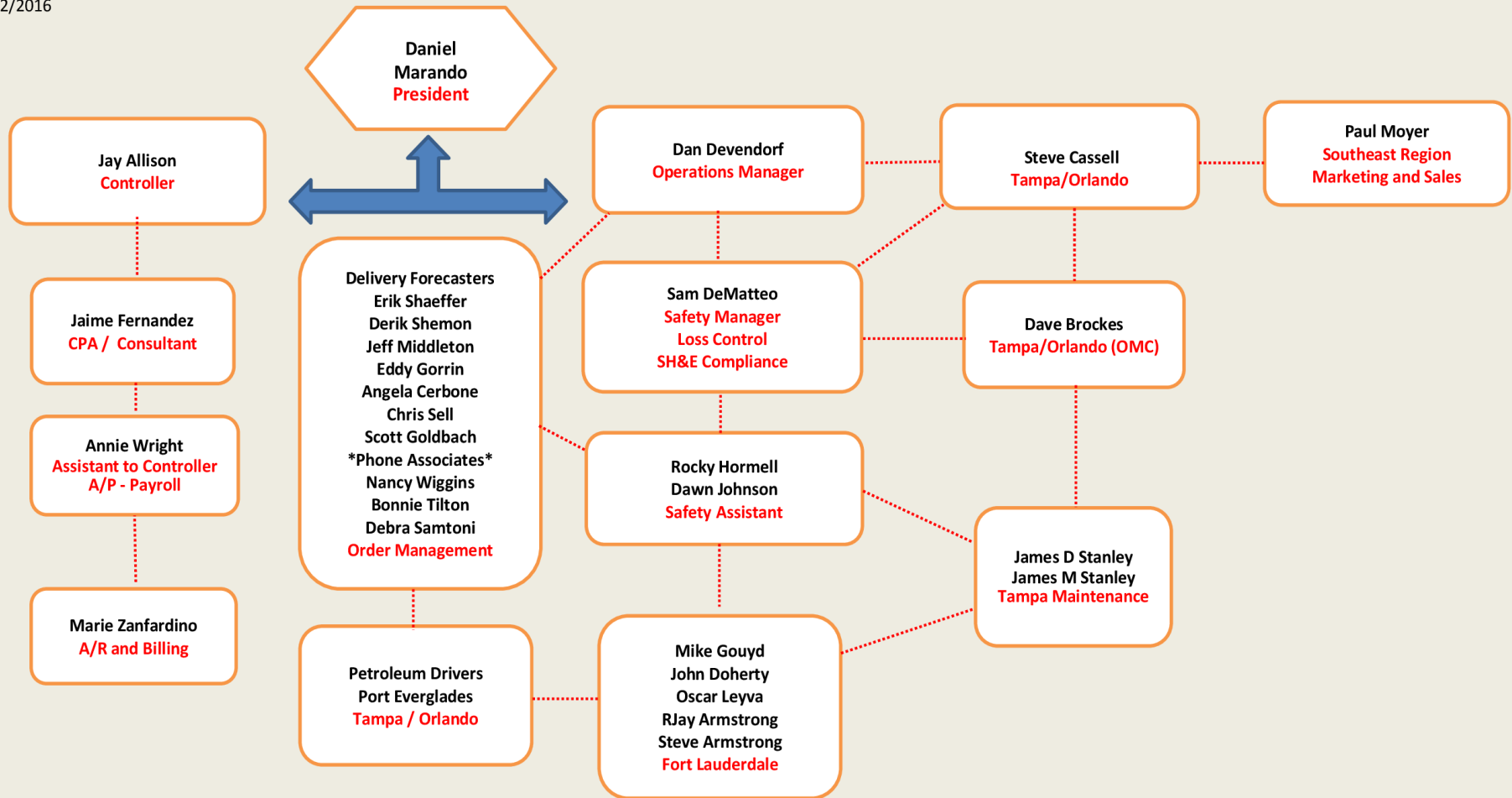
Tampa Terminal



Corporate Flow Chart

MJD Trucking Inc. d/b/a D.B. Trucking Corporate Flow Chart

REV. 02/2016



D.B. Trucking Strengths and Goals

Working closely with all of our customer's requirements, D.B. Trucking has developed the following strengths to meet your requirements.

- ❖ Dedicated and experienced drivers.
- ❖ Management staff that has been in the Industry and leadership position for over 20 years.
- ❖ Improved overall driver training techniques to meet customer satisfaction.
- ❖ Modern and state of the art equipment.
- ❖ Software that meets the business standard and is formatted to meet customers requirements.

Value added Delivery Solutions

D.B. Trucking offers a variety of proven solutions that can be customized to address any specific customer needs:

- ❖ Timely implementation of new requirements
- ❖ Full integration with existing business systems
- ❖ Modern Tractor Equipment equipped with GPS tracking capable of (Real Time Event Analysis)
- ❖ Full integration with site ATG systems and Dispatch board
- ❖ Audit tools that capture Key Performance Indicators (KPI)
- ❖ Enhanced driver observations and training
- ❖ Flexibility to meet our customer changing requirements or demands.

Solutions That Deliver Value

- ❖ Route Card System: Internet based system
- ❖ Station Inventory Management System (SIMS): Software designed to poll individual sites daily or hourly as needed
- ❖ Real Time Inventory with forecast and scheduling logic. Adaptive GPS linking Vehicle delivery status and routing
- ❖ Keep full logic adaptable to individual MIGS
- ❖ Order placement and delivery confirmation via email
- ❖ Delivery manifest scanned daily and delivered to our customers as requested / scheduled via internet
- ❖ Delivery and Site Inventory Recaps available upon request

The screenshot displays a computer interface with two main windows. The primary window, titled 'frmStationInventoryLookup : Form', is a data entry and monitoring application. It features a header with 'company' set to 'Victory (North)' and 'Inventory Station'. Below this, it shows station details: 'Station IP/Phone #' as '108.224.98.204', '1410 Okeechobee ***Mobil KF West Palm Beach 54', and 'Regular Premium'. It also displays 'Last Polled: 7/26/2015 4:20:51 PM' and 'SUCCESS'. A red banner indicates 'ULLAGE SHOWN IS 100%'. The window includes buttons for 'Connect To Station' and 'Poll Station', and a large text area showing the inventory status and a table of tank data.

The secondary window, titled 'D.B. Trucking Chat (Danm)', is a chat application. It shows a list of messages on the left and a chat area on the right. The chat area displays messages from 'Jamesd', 'Eric', 'Scottg', 'Scottg2', and 'Nancyw'. The messages include timestamps and details about fuel readings and adjustments.

Form Data:

TANK	PRODUCT	GALLONS	INCHES	WATER	DEG F	ULLAGE
1	REGULAR UNLEADED	5197	41.05	0.0	88.1	6330
2	PREMIUM UNLEADED	3485	30.53	0.0	86.1	8042

Chat Messages:

- 7/25/2015 11:49:41 PM: Jamesd >EXECUTIVE MOBIL NAPLES, REG 1 =1618, REG 2= 1611
- 7/26/2015 12:37:36 AM: Jamesd >EXECUTIVE MOBIL'S READING WAS GIVEN TO US WRONG. ADJUSTMENTS HAVE BEEN MADE AND THE READINGS ARE NOW CORRECT!
- 7/26/2015 1:34:37 PM: Stevec >9393
- 7/26/2015 5:21:31 PM: Nancyw >Mars reg 1555 gals

Forecast Report

6540 Prem	7,910	100%	7,910	08/02 7:19	2,001	08/03 10:00	3,402	5	8,181	8,042	8,226	9,859	11,556	1,718	1,188	3,285	1,666	2,432	2,657	2,431
avg sales:	2,846	24,133					11,583		12,550	12,772	14,751	17,055		2,330	1,914	3,888	2,360	3,129	3,362	2,939
last 6 days:	3,700			30%	Up trend vs average				3,085	3,742	3,000	3,240		2,796	3,604	2,734				

5. 114 Wash Depot II Inc, 19055 Biscayne Blvd., Aventura

305-935-6467

6226	Reg	10,298	100%	10,298	08/02 15:46	7,002	08/03 10:11	4,416	1	5,882	6,187	9,868	9,898	4,674	5,916	5,802	5,553	5,741	5,864	4,838	
6717	Prem	10,364	100%	10,364	08/02 15:46	2,001	08/03 10:11	4,321	1	6,043	6,191	7,906	9,964	2,252	2,470	2,574	2,530	2,578	2,670	2,264	
avg sales:		7,961		20,662			8,737	11,925				12,378	17,774	19,862	6,926	8,386	8,376	8,083	8,319	8,534	7,102
last 6 days:		9,417			18% Up trend vs average										6,423	8,762	8,577	8,382	8,922	8,429	7,009

orders pending

276892 08/03 Sat 5 8am-noon Regular 6000 Delivered Charlie Rinaldi
Premium 3000

6. 120 Nazari Associates VI, 10895 Nw 41St, Miami

water retains to 5750 nw 107th, dealer Gary H.

305-715-9977

6232	Reg	10,479	100%	10,479	08/02 20:08	7,000	08/03 10:48	6,322	2	4,157	4,423	7,102	9,894	2,856	4,889	4,878	5,066	5,251	5,805	3,813	
6723	Prem	10,479	100%	10,479	08/02 20:08	2,000	08/03 10:48	4,586	3	5,893	5,972	6,717	7,653	959	1,345	1,274	1,315	1,531	1,481	1,075	
6825	Lsd	8,882	100%	8,882	08/01 22:11	1,500	08/03 10:48	2,106	4	6,776	6,799	6,955	7,068	112	539	561	592	738	555	280	
avg sales:		6,416	29,840				13,014	16,826				17,194	20,774	24,615	3,927	6,773	6,713	6,973	7,520	7,841	5,168
last 6 days:		8,177			27% Up trend vs average										4,530	7,156	6,658	7,926	8,248	8,855	5,688

7. 139 Miravalle Inc, 10698 Sw 24Th St, Miami

KEEP INVENTORIES LOW.

305-559-2417

6134	Reg	17,935	100%	17,935	07/30	11:20	6,895	08/03	10:50	3,351	2	14,584	14,718	15,940	17,535	1,727	2,067	1,933	2,188	2,104	2,263	1,780
6450	Prem	10,675	100%	10,675	07/30	11:08	989	08/03	10:50	1,389	3	9,286	9,306	9,538	9,825	288	371	302	334	339	411	330
6635	Lsd	7,672	100%	7,672	07/30	11:00	1,061	08/03	10:50	1,914	9	5,758	5,769	5,840	5,919	82	212	216	164	196	211	142
avg sales:		2,523	36,282							6,654		29,628	29,793	31,318	33,279	2,097	2,650	2,451	2,686	2,639	2,885	2,252

Creating a delivery

ant, Richard

Ray, Stan

Paz, Yunier

3/2013 12:13:41 PM: Miami: F

3/2013 12:13:41 PM: Miami: F

3/2013 12:13:41 PM: Miami: F

Sunshine Chevron

Sunshine #04 Chevron KF

2060 E 4th Ave

Hialeah

305-887-2141

Sunshine Chevron

Del Start Window

8/3 0:00

Del End Window

8/3 0:00

ETA

8/3 7:34

to driver

12/30 3:55

at rack

08/03 5:55

left rack

08/03 6:21

at location

08/03 7:14

left location

08/03 7:42

Ret2Rack:

08/03 8:23

Trip:

2.47 hrs 148 min

Driver

Print Manifest

Email Manifest

Email Order

Send SMS

Dealer Info

Cust.

Order

Pricing Details

Admin

Schedule Date:

08/03/13

BillOfLading:

Slot:

4am-8am

Split With:

Deliver When:

Cust. Order No:

PO No:

Loading Number:

Terminal /

Chevron PTEv

Supplier

*Chevron / Sunshine Gasoline Distrib

Quantity	Product	Terminal / Load Under	Loading BOL	Net Gal	S Load Tin
6000	Regular	Chevron PTEv		0	
1500	MidGrade	Chevron PTEv		0	
1500	Premium	Chevron PTEv		0	
*					

9,000

Rebill

Driver/Dispatch Notes:

Deliv. Confirmed:

BOL Image Sent:

Internal Notes:

CredApp

@

Resend EDI

Record:

1

of 1

BOL ID: 276864

View BOL Image

Inventory

Sunshine #04 Chevron KF

1144

Pr#	Tk#	Product	D/S	SafeFill	Time of inventory	Inventory	Ullage	Can hold..
1903		Regular	2	8,716	08/03 10:08	7,626	1,090	
2904		MidGrade	7	8,439	08/03 10:08	3,599	4,840	
3905		Premium	4	8,716	08/03 10:08	3,273	5,443	

Date	Slot	TOD	Product	Ordered	Delivered	Status
08/03 Sat	4am-8am	13 7:42:56 AM	Gasoline	9,000	0	Delivered
08/01 Thu	4pm-8pm	13 6:28:15 PM	Gasoline	5,999	5,999	Billing Exported
07/31 Wed	8am-noon	13 8:26:21 AM	Gasoline	9,000	9,000	Billing Exported
07/29 Mon	4pm-8pm	13 6:32:00 PM	Gasoline	4,500	4,500	Billing Exported
07/28 Sun	4pm-8pm	13 7:10:20 PM	Gasoline	4,499	4,499	Billing Exported
07/27 Sat	4am-8am	13 10:54:58 AM	Gasoline	8,963	8,963	Billing Exported
07/25 Thu	4pm-8pm	13 6:25:41 PM	Gasoline	3,700	3,700	Billing Exported

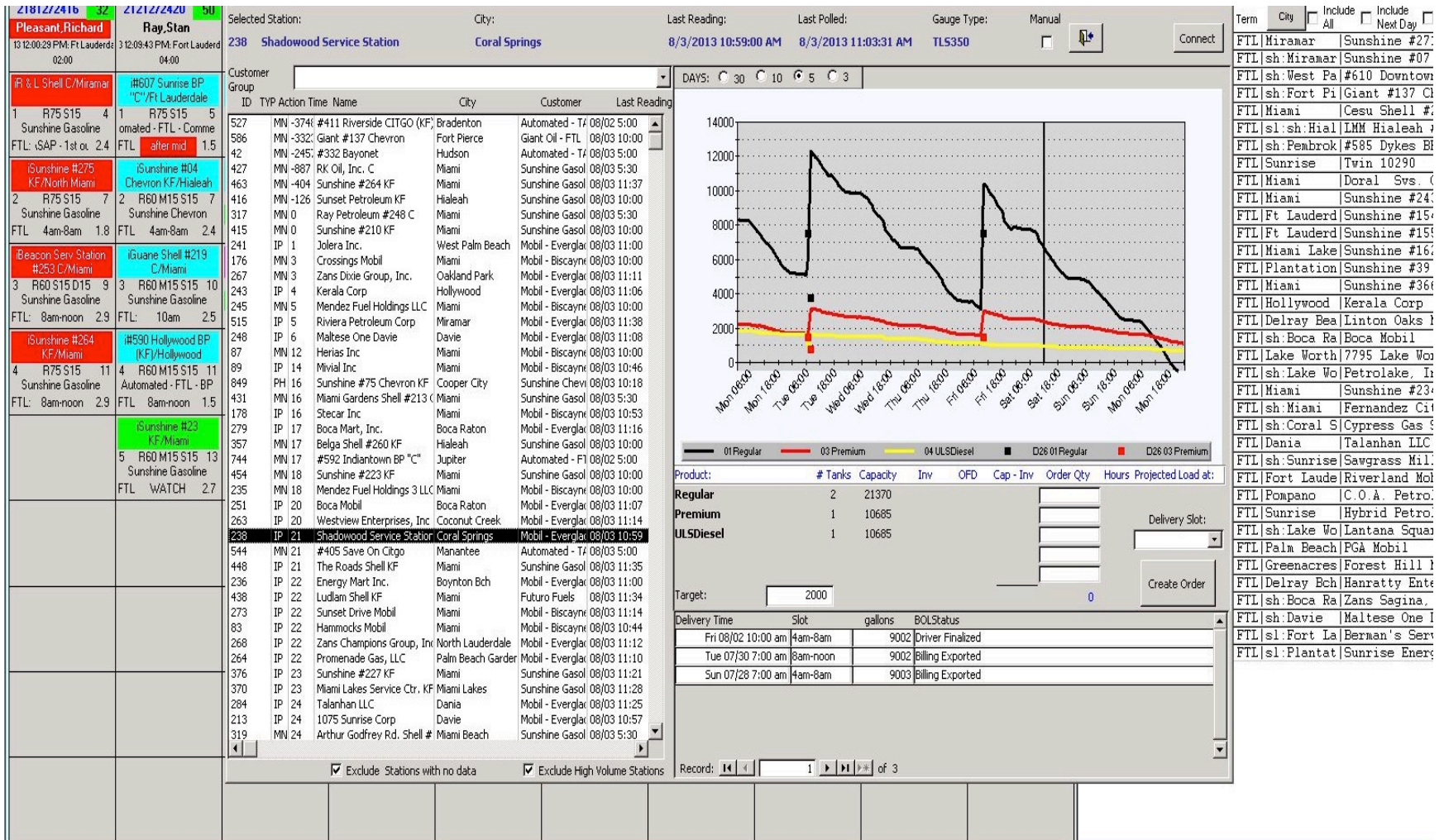
Site Order

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Dispatch Plan

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Forecasted Run-out Time



DAYS: 30 10 5 3

01 Regular

03 Premium

04 ULSDiesel

D26 01 Regular

D26 03 Premium

Product:

Tanks

Capacity

Inv

OFD

Cap - Inv

Order Qty

Hours

Projected Load at:

Regular

2

21370

Premium

1

10685

ULSDiesel

1

10685

Target:

2000

0

Create Order

Delivery Time

Slot

gallons

BOLStatus

Fri 08/02 10:00 am

4am-8am

9002

Driver Finalized

Tue 07/30 7:00 am

8am-noon

9002

Billing Exported

Sun 07/28 7:00 am

4am-8am

9003

Billing Exported

Record:

1

of 3

Term

City

Include

Include

Next Day

FTL Miramar

Sunshine #27

FTL sh:Miramar

Sunshine #07

FTL sh:West Pa

#610 Downtow

FTL sh:Fort Pi

Giant #137 Cl

FTL Miami

Cesu Shell #

FTL sl:sh:Hial

LMM Hialeah 7

FTL sh:Peabrok

#585 Dykes Bl

FTL Sunrise

Twin 10290

FTL Miami

Doral Svs (

FTL Miami

Sunshine #24

FTL Ft Lauderdale

Sunshine #15

FTL Ft Lauderdale

Sunshine #15

FTL Miami Lake

Sunshine #16

FTL Plantation

Sunshine #39

FTL Miami

Sunshine #36

FTL Hollywood

Kerala Corp

FTL Delray Bea

Linton Oaks 1

FTL sh:Boca Ra

Boca Mobil

FTL Lake Worth

7795 Lake W

FTL sh:Lake Wo

Petrolake, In

FTL Miami

Sunshine #23

FTL sh:Miami

Fernandez Cit

FTL sh:Coral S

Cypress Gas 5

FTL Dania

Talanhan LLC

FTL sh:Sunrise

Sawgrass Mil

FTL Fort Laude

Riverland Mol

FTL Pompano

C.O.A. Petro

FTL Sunrise

Hybrid Petro

FTL sh:Lake Wo

Lantana Squa

FTL Palm Beach

PGA Mobil

FTL Greenacres

Forest Hill 1

FTL Delray Bch

Hanratty Ente

FTL sh:Boca Ra

Zans Sagina

FTL sh:Davie

Maltese One 1

FTL sl:Fort La

Berman's Ser

FTL sl:Plantat

Sunrise Enery

Delivery Low Level Alerts

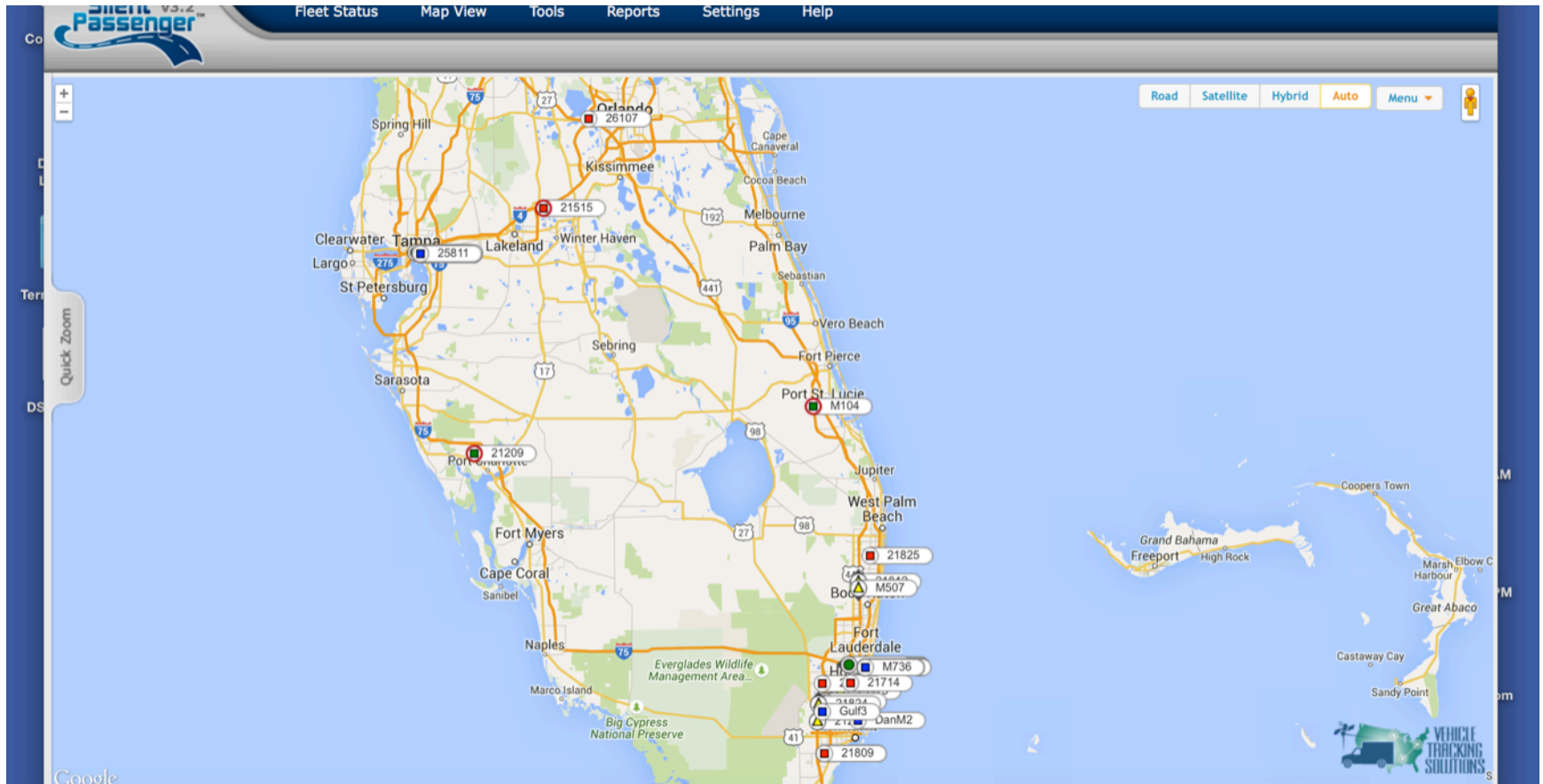
Division ID:
Report Time: 8/3/2013 12:23:19 PM
Latest Inventory: 8/3/2013 11:35:00 AM
☐ Blink Unscheduled

Watch Refresh Minutes
= 0 to disable
 Calculate Refresh Minutes
= 0 to disable

Calc Start:
Calc End:

m#403 Cedar CITGO(KF), 2603 26Th St West, Bradenton FL (C/H) R/O: 08/03/13 10:00, PID 1 BOL 276879 Scheduled Bryant Robert (TM-PM:1) ETA: 08/03/13 02:30	LMM Hialeah #303 "C", 1365 W 49Th St, Hialeah FL R/O: 08/03/13 11:00, PID 1 BOL 276878 Delivered Charlie Rinaldi (PE-AM1:4) ETA: 08/03/13 09:57	mSunshine #274 KF, 17080 Nw 7Th Ave, Miami FL R/O: 08/03/13 16:00, PID 1 BOL 276937 At Location Frank Chavez (PE-AM1:5) ETA: 08/03/13 11:47	mSunshine #223 KF, 11690 Quail Roost Dr., Miami FL R/O: 08/03/13 16:00, PID 1 BOL 276928 Out for Delivery Larry Sablotny (PE-AM:4) ETA: 08/03/13 14:43
Sunshine #80 Chevron KF, 800 Hialeah Drive, Hialeah FL R/O: 08/03/13 17:00, PID 1 BOL 276954 Delivered Javier Martinez (PE-AM1:4) ETA: 08/03/13 10:09	Sunshine #06 Citgo KF, 505 S Dixie Hwy/US 1, Florida City FL R/O: 08/03/13 17:00, PID 1 BOL 276752 Delivered Larry Sablotny (PE-AM:3) ETA: 08/03/13 11:04	mSunshine #270 KF, 10191 Sw 72nd St, Miami FL R/O: 08/03/13 17:00, PID 1 BOL 276931 En Route Armando Mejias (PE-AM:5) ETA: 08/03/13 12:33	Biopetroleum, Inc. "C", 7100 Kimberly Blvd, North Lauderdale FL R/O: 08/03/13 18:00, PID 3 BOL 276973 Out for Delivery Peter Boxer (PE-AM1:4) ETA: 08/03/13 12:00
Sunshine #23 KF, 11175 SW 40th St, Miami FL R/O: 08/03/13 18:00, PID 1 BOL 276924 Scheduled Stan Ray (PE-AM:5) ETA: 08/03/13 13:54	Sunshine #230 KF, 14699 S. W. 56Th Street, Miami FL R/O: 08/03/13 18:00, PID 1 BOL 276930 En Route Armando Mejias (PE-AM:4) ETA: 08/03/13 12:03	mHallandale #177 Mobil, 3250 Pembroke Road, Pembroke Park FL R/O: 08/03/13 19:00, PID 1 NO ORDER!	m#684 TuttleBPKF, 2791 Bee Ridge Rd, Sarasota FL R/O: 08/03/13 20:00, PID 1 BOL 276979 Scheduled Bryant Robert (TM-PM:2) ETA: 08/03/13 06:00

Silent Passenger (GPS)



D.B. Trucking Employee Benefit Package

- ❖ Competitive salary
- ❖ Sign on bonus programs
- ❖ Retention bonus pay package (3-5-10%)
- ❖ Daily safe delivery bonuses (2.50 per load)
- ❖ 401 Savings plan with Company match
- ❖ Hospitalization / Life and Dental Plans
- ❖ Paid vacation and holidays
- ❖ Flexible schedule choices (5 or 6 day work shifts) AM/PM
- ❖ Paid laundered uniform services and safety shoes
- ❖ PPE for all Delivery personnel on staff

Safety

Solutions that deliver measurable value and aid in closing gaps that prevent issues:

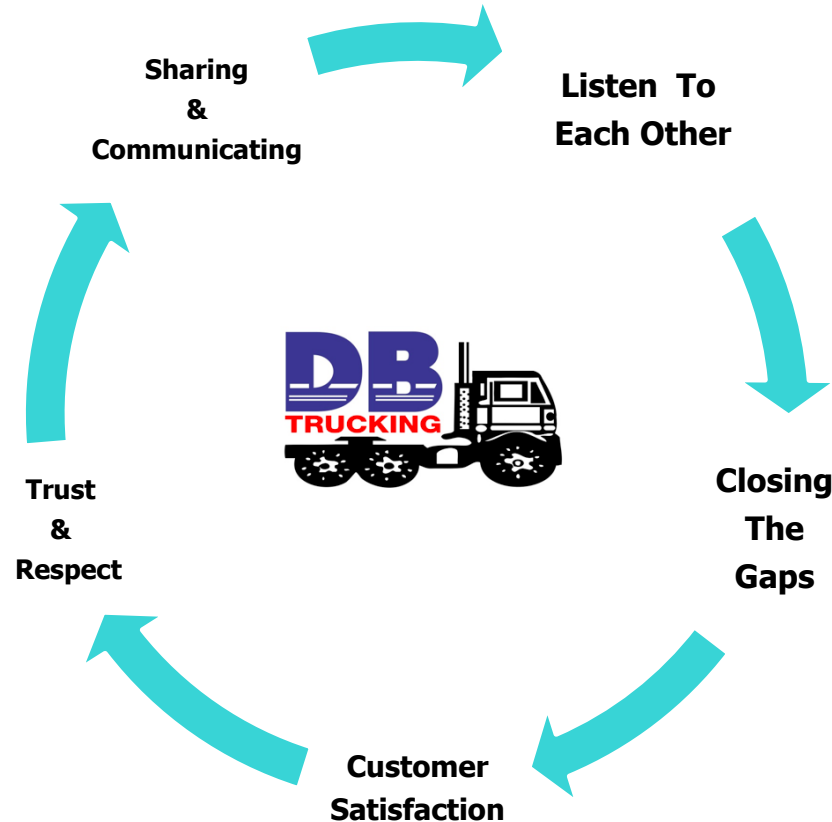
- ❖ Complete analysis of recent incidents shared with all drivers at monthly safety meeting.
- ❖ Evaluation of each drivers skills and ability to follow procedures bi-annual.
- ❖ Enhanced Smith System Training in all terminals.
- ❖ Conduct frequent unannounced driver observations.
- ❖ Highlight reminder instruction on all waybills to insure specialized customer or delivery requests

Training Facility



Dedicated Equipment





**Thank You For Your Time and Interest
in a Partnership with DB Trucking**